

February 13, 2017

M/s. National Stock Exchange of India Limited

Regd. Office: "Exchange Plaza" Bandra-Kurla Complex, Bandra (E)

MUMBAI - 400 051.

Ph : 022-2659 8235 / 36, 2659 8346

Fax : 022-6641 8124 / 25 / 26

022-2659 8237 / 38, 2659 8347 / 48

M/s. BSE Limited

Regd. Office: Floor 25, P.J Towers, Dalal Street

MUMBAI - 400 001

Ph : 022-2272 1234 / 33

Fax: 022-2272 3121 / 1278 / 3577 / 1557

Dear Sir,

Sub:- Un-audited Financial Results for the Quarter ended 31st December, 2016 – Reg.

Pursuant to Regulation 33 and Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors at their Meeting held on 13<sup>th</sup> February, 2017 has approved the Un-audited Financial Results (Standalone and Consolidated) for the Quarter ended 31<sup>st</sup> December, 2016 duly reviewed by the Audit Committee.

In this connection, please find <u>enclosed</u> herewith the Un-audited Financial Results (Standalone and Consolidated) of the Company for the Quarter ended 31<sup>st</sup> December, 2016 along with copy of the Limited Review Report (Standalone and Consolidated) by Statutory Auditors of the Company, dated 13<sup>th</sup> February, 2017 duly taken on record by Board.

Thanking you,

Yours faithfully,
For LANCO INFRATECH LIMITED

A. VEERENDRA KUMAR COMPANY SECRETARY

Encl: As above



# STATEMENT OF CONSOLIDATED RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016

Rs. Cr

						Rs. Cr		
		Quarter Ended Nine Months Ended						
	PARTICULARS	31.12.2016	30.09.2016	31.12.2015	31.12.2016			
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)			
1	(a) Income from operations	1679.74	2264.30	2135.39	5806.53	7092.00		
	(b) Income from power trading	52.08	55.82	28.23	178.33	161.70		
	(c) Other operating income	8.49	16.17	4.86	32.09	56.37		
	Total income from operations (Gross)	1740.31	2336.29	2168.48	6016.95	7310.07		
	Less: Elimination of intersegment operating income	124.11	319.47	407.43	655.94	1277.62		
	Total income from operations (Net)	1616.20	2016.82	1761.05	5361.01	6032.45		
2	Expenses							
100	(a) Cost of materials consumed	965.94	1192.26	986.99	3182.90	3012.40		
	(b) Purchase of traded goods	51.54	55.66	26.87	176.87	158.19		
	(c) Subcontract cost	42.82	13.08	38.13	107.03	127.51		
	(d) Construction, transmission, site and mining expenses	201.38	177.59	213.63	545.99	509.23		
	(e) Change in inventories of finished goods and work in progress	(72.99)	(57.58)	(163.41)	(352.33)	(246.44)		
	(f) Employee benefits expense	82.41	89.71	88.31	262.75	254.38		
	(g) Depreciation & amortisation expenses	222.06	222.50	202.23	664.69	564.11		
~ ~	(h) Other expenses	79.81	83.06	67.11	224.81	201.37		
<del></del>	Total expenses	1572.97	1776.28	1459.86	4812.71	4580.75		
3	Profit / (loss) from operations before other income, foreign exchange							
3	fluctuations, finance costs & exceptional items (1-2)	43.23	240.54	301.19	548.30	1451.70		
4	Other income	29.70	62.47	149.21	136.58	210.73		
5	Add: Eliminated profit on transactions with subsidiaries	8.55	18.81	40.91	129.98	118.37		
	Profit / (loss) from ordinary activities before foreign exchange	0.00		40.01	120.00			
О	fluctuations, finance costs & exceptional items plus elimination							
	, , , , , , , , , , , , , , , , , , , ,	81.48	321.82	491.31	814.86	1780.80		
_	(3+4+5)			(89.27)	200.69	89.42		
	(Gain) / loss on foreign exchange fluctuations (Net)	206.58 731.54	(119.81) 718.36	676.11	2165.44	1977.06		
	Finance costs	731.04	110.30	0/0.11	2100.44	1977.00		
.9	Profit / (loss) from ordinary activities after finance costs but before	(050.04)	(070 70)	(05.50)	(4554.07)	(005.60)		
	exceptional items plus elimination (6-7-8)	(856.64)	(276.73)	(95.53)	(1551.27)	(285.68)		
10	Exceptional items			48.75		165.43		
	Profit / (loss) from ordinary activities before tax plus elimination		(0=0=0)	****	(4554.03)	(400.05)		
	(9+10)	(856.64)	(276.73)	(46.78)	(1551.27)	(120.25)		
	Tax expense	18.95	(2.06)	(138.07)	(4.69)	(94.19)		
13	Net profit / (loss) from ordinary activities after tax plus elimination (11-							
	12)	(875.59)	(274.67)	91.29	(1546.58)	(26.06)		
	Less: Share of Non controlling interest in subsidiaries	(70.57)	(34.75)	13.42	(154.41)	18.72		
	Add: Share of profit / (loss) of associates	(0.28)	0.40	(1.25)	1.08	(0.45)		
14	Net profit / (loss) for the period plus elimination after share of Non			:				
14	controlling interest and profit / (loss) of associates	(805.30)	(239.52)	76.62	(1391.09)	(45.23)		
4.5	Less: Elimination of profit on transactions with subsidiaries and							
15	associates	8.36	18.79	41.14	129.76	118.51		
	Net profit / (loss) after taxes, Non controlling interest and share of							
16	profits / (loss) of associates (14-15)	(813.66)	(258.31)	35.48	(1520.85)	(163.74)		
	Other comprehensive income after tax				,, 3			
17	(including share of Associates)	0.22	(0.31)	(0.29)	(0.40)	(0.70)		
18	Total comprehensive income after tax	(813.44)	(258.62)	35.19	(1521.25)	(164.44)		
1.2	Cash profit / (loss) (14 + 2(g) + 7 + Deferred tax - MAT credit -	(0.0.7.7)						
19	Exceptional item)	(377.76)	(140.85)	(8.31)	(564.03)	431.18		
20	Profit (+) / Loss (-) from ordinary activities before tax (11 - 5)	(865.19)	(295.54)	(87.69)	(1681.25)	(238.62)		
24	Paid-up equity share capital (face value of Re.1/- per share )	273.78	273.78	273.78	273.78	273.78		
22		213.10	210.10	210.10	213.10	210.10		
.22	- Basic	(3.01)	(0.96)	0.13	(5.62)	(0.66)		
				0.13	(5.62)	(0.66)		
	- Diluted	(3.01)	(0.96)	U.13 ;	(5.02)	(0.00)		





#### **Lanco Infratech Limited**

Corporate Office: Lanco House, Plot # 397, Udyog Vihar, Phase-3, Gurgaon-122 016, New Delhi Region, India.

T: +91 124 474 1000 F: +91 124 474 1860 E: info@lancogroup.com

Registered Office: Lanco House, Plot No. 4, Software Units Layout, HITEC City, Madhapur, Hyderabad-500 081, Telangana, India.

T: +91 40 4009 0400 F: +91 40 2311 6127 E: Info@lancogroup.com

www.lancogroup.com



# SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016 - CONSOLIDATED

Rs. C

Rs. (								
	:	Quarter Ende	Nine Months Ended					
PARTICULARS	31.12.2016	30.09.2016	31.12.2015	31.12.2016	31.12.2015			
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)			
1 (a) Income from operations								
(a) EPC & Construction	349.12	524.05	605.10	1233.03	1901.09			
(b) Power	1190.06	1637.45	1485.69	4239.95	4983.58			
(c) Property Development	36.33	59.12	47.90	135.67	114.89			
(d) Infrastructure	31.55	33.11	30.53	98.96	85.64			
(e) Resources	153.55	128.60	139.31	405.18	351.92			
(f) Unallocated	7.44	15.60	2.76	29.57	50.09			
Total	1768.05	2397.93	2311.29	6142.36	7487.21			
Less: Inter Segment Revenue	124.11	319.47	407.43	655.94	1277.62			
Net Sales/Income from Operations	1643.94	2078.46	1903.86	5486.42	6209.59			
Segment Results (Profit(+) / Loss(-) before tax	,							
and interest from each segment)		į						
(a) EPC & Construction	(144.51)	102.69	67.77	35.12	300.20			
(b) Power	232.10	262.08	439.92	796.52	1624.51			
(c) Property Development	(2.94)	8.65	1.75	19.55	4.29			
(d) Infrastructure	11,92	12.48	11.29	37.58	31.32			
(e) Resources	(227.31)	53.95	52.42	(291.45)	(288.98)			
(f) Unallocated	3.68	0.95	1.03	5.68	(13.55)			
Total	(127.06)	440,80	574.18	603.00	1657.79			
Less: Inter Segment Profit on transactions with					22 EN 17 TEST 7			
Subsidiaries	8.55	18.81	40.91	129.98	118.37			
Total	(135.61)	421.99	533.27	473.02	1539.42			
Less:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,							
(i) Interest	731.54	718.36	676.11	2165.44	1977.06			
(ii) Other Un-allocable Exp.	1							
(Net of Un-allocable income)	(1.96)	(0.83)	(55.15)	(11.17)	(199.02)			
Total Profit Before Tax	(865.19)	(295.54)	(87.69)	(1681.25)	(238.62)			
3 Segment Assets		(200.07)	(000)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
(a) EPC & Construction	5869.75	5635.44	5577.60	5869.75	5577.60			
(b) Power	37362.46	36958.33	35144.94	37362.46	35144.94			
(c) Property Development	2770.10	2744.52	2543.90	2770.10	2543.90			
(d) Infrastructure	1538.24	1531.65	1513.62	1538.24	1513.62			
(e) Resources	7836.45	7955.28	7487.09	7836.45	7487.09			
(f) Unallocated	917.00	914.11	688.48	917.00	688.48			
Total Segment Assets	56294.00	55739.33	52955.63	56294.00	52955.63			
4   Segment Liabilities	30234.00	337 33.33	32933.03	30234.00	32330.00			
(a) EPC & Construction	4975.80	4673.59	5041.97	4975.80	5041.97			
(b) Power	2478.98	2371.11	1829.98	2478.98	1829.98			
(c) Property Development	447.93	431.41	567.68	447.93	567.68			
	174.85	163.58	(100.05)	174.85	(100.05			
(d) Infrastructure	453.67	410.62	476.19	453.67	476.19			
(e) Resources	48143.21	47190.83	43790.23	48143.21	43790.23			
(f) Unallocated								
Total Segment Liabilities	56674.44	55241.14	51606.00	56674.44	51606.00			





## **Lanco Infratech Limited**

Corporate Office: Lanco House, Plot # 397, Udyog Vihar, Phase-3, Gurgaon-122 016, New Delhi Region, India.

T: +91 124 474 1000 F: +91 124 474 1860 E: info@lancogroup.com

Registered Office: Lanco House, Plot No. 4, Software Units Layout, HITEC City, Madhapur, Hyderabad-500 081, Telangana, India.

T: +91 40 4009 0400 F: +91 40 2311 6127 E: info@lancogroup.com

www.lancogroup.com



## STATEMENT OF STANDALONE RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016

	PARTICULARS		Quarter Ended	Nine Months Ended		
		31,12,2016	30.09.2016	31.12.2015	31.12.2016	31.12.2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
1	(a) Income from operations	225.84	478.50	513.74	1047.37	1862.16
	(b) Other operating income	0.80	0.53	0.20	1.70	1.85
	Total income from operations	226.64	479.03	513.94	1049.07	1864.01
2	Expenditure					
	(a) Cost of materials consumed	167.19	257.32	331.69	589.09	821.36
	(b) Subcontract cost	63.33	83.60	104.91	229.13	285.91
	(c) Construction and Site Expenses	41.01	22.18	24.87	82.81	59.77
	(d) Change in inventories of construction work in progress	(5.40)	(42.06)	(101.63)	(180.84)	151.16
	(e) Employee benefits expense	46.06	49.12	52.05	150.07	146.93
	(f) Depreciation & amortisation expenses	23.53	23.54	28.99	70.31	81.96
	(g) Other expenses	13.58	26.91	34.64	76.70	72.02
- /	Total expenses	349.30	420.61	475.52	1017.27	1619.11
3	Profit / (Loss) from operations before other income,					
-	foreign exchange fluctuations, finance costs &					
	exceptional items (1-2)	(122.66)	58.42	38.42	31.80	244.90
4	Other income	11.98	10.95	11.21	39.50	46.35
5	Profit / (Loss) from ordinary activities before					
•	foreign exchange fluctuations, finance			•		
	costs & exceptional items (3+4)	(110.68)	69.37	49.63	71.30	291.25
6	(Gain)/Loss on foreign exchange fluctuations (Net)	9.96	(25.83)	14.04	(17.03)	(33.63)
7	Finance costs	267.88	245.83		755.25	699.64
8	Profit / (Loss) from ordinary activities after foreign				i	
•	exchange fluctuations, finance costs but before					
	exceptional items (5-6-7)	(388.52)	(150.63)	(199.32)	(666.92)	(374.76)
9	Exceptional items	-	-	-	-	84.62
	Profit / (Loss) from ordinary activities before tax (8+9)	(388.52)	(150.63)	(199.32)	(666.92)	(290.14)
11		-	-			-
12	Net Profit / (Loss) from ordinary activities after tax (10-11)	(388.52)	(150.63)	(199.32)	(666.92)	(290.14)
	Other comprehensive income	(0.10)	(0.11)	(0.06)	(0.31)	(0.17)
	Total comprehensive income (12+13)	(388.62)	(150.74)	(199.38)	(667.23)	(290.31)
	Paid-up equity share capital					
	(face value of Re.1/- per share)	273.78	273.78	273.78	273.78	273.78
16	Earning per share (EPS) in Rupees (not annualised)	1	Later 1			
	- Basic	(1.44)	(0.56)	(0.72)	(2.47)	(1.09)
	- Diluted	(1.44)	(0.56)	(0.72)	(2.47)	
	, , , , , , , , , , , , , , , , , , ,		COATA		· · · · · ·	·





# SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016 - STANDALONE

Rs. Cr

			Quarter Ended		Nine Mon	ths Ended
	PARTICULARS	31.12.2016	30.09.2016	31.12.2015	31.12.2016	31.12.2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
1	Segment Revenue					
	(a) EPC & Construction	199.63	448.83	490.44	964.33	
	(b) Power	19.57	14.58	19.69	55.17	
	(c) Infrastructure	7.44	15.62	3.81	29.57	52.49
	Net Sales/Income from Operations	226.64	479.03	513.94	1049.07	1864.01
2	Segment Results (Profit(+) / Loss(-) before					
	tax and interest from each segment)	'				
	(a) EPC & Construction	(145.13)	74.55	10.71	5.22	235.80
	(b) Power	9.39	4.35	8.29	24.12	23.35
	(c) Infrastructure	1.12	2.34	0.57	4.44	7.87
	(d) Unallocated	2.00	3.01	4.81	15.05	11.51
	Total	(132.62)	84.25	24.38	48.83	278.53
	Less:					
	(i) Interest	267.88	245.83	234.91	755.25	699.64
	(ii) Other Un-allocable Expenses					
	(Net off Un-allocable income)	(11.98)	(10.95)	(11.21)	(39.50)	(130.97)
	Total Profit/(Loss) Before Tax	(388.52)	(150.63)	(199.32)	(666.92)	(290.14)
3	Segment Assets					! !
	(a) EPC & Construction	5672.22	5543.48	6470.74	5672.22	6470.74
	(b) Power	456.49	469.00	512.03	456.49	512.03
	(c) Infrastructure	11486.63	11408.66	10928.62	11486.63	10928.62
	(d) Unallocated	1509.55	1489.37	1397.97	1509.55	1397.97
		19124.89	18910.51	19309.36	19124.89	19309.36
4	Segment Liabilities					
	(a) EPC & Construction	9201.16	8777.17	9283.45	9201.16	9283.45
	(b) Power	5.25	5.28	Annual and the second of the second of the second	\$1.799 1/299	
	(c) Infrastructure	182.14	182.14	182.14	182.14	182.14
	(d) Unallocated	8518.08	8342.23	8084.16	8518.08	8084.16
		17906.63	17306,82		17906.63	17559.76





#### NOTES IN RELATION TO THE FINANCIAL RESULTS

1. The reported consolidated Net Operating Income and Net Profit / (Loss) have been arrived at after eliminating inter-company transactions as per IND AS 110 "Consolidated Financial Statements" and IND AS 28 "Investments in Associates and Joint Ventures". It may be noted that the above eliminations do not reduce the cash earnings of the Company on the standalone / consolidated basis. The impact of these eliminations on Net Operating Income and Net Profit / (Loss) is presented as under:

Rs. Cr

Particulars		Quarter Ended (Unaudited)	Nine Months Ended (Unaudited)			
	Dec 31, 2016	Sept 30, 2016	Dec 31, 2015	Dec 31, 2016	Dec 31, 2015	
Reported Net Operating Income	1616.20	2016.82	1761.05	5361.01	6032.45	
Elimination of Intersegment Operating Income	124.11	319.47	407.43	655.94	1277.62	
Total Income before elimination	1740.31	2336.29	2168.48	6016.95	7310.07	
Reported Net Profit /(Loss)	(813.66)	(258.31)	35.48	(1520.85)	(163.74)	
Elimination as per IND AS 110 & 28	8.36	18.79	41.14	129.76	118.51	
Forex loss / (gain)	206.58	(119.81)	(89.27)	200.69	89.42	
Net Profit or (Loss) before elimination & Forex loss /	(500.70)	(050.00)	. (42.05)	(4400.40)	44.40	
(gain)	(598.72)	(359.33)	(12.65)	(1190.40)	44.19	

2. The Information on Standalone Financial Results:

Rs. Cr

Particulars	(	Quarter Ended (Unaudited)	Nine Months Ended (Unaudited)		
	Dec 31, 2016	Sept 30, 2016	Dec 31, 2015	Dec 31, 2016	Dec 31, 2015
Income from operations	226.64	479.03	513.94	1049.07	1864.01
PBT	(388.52)	(150.63)	(199.31)	(666.92)	(290.14)
PAT	(388.52)	(150.63)	(199.31)	(666.92)	(290.14)
Forex loss / (gain)	9.96	(25.83)	14.04	(17.03)	(33.63)
PAT before forex loss /					
(gain)	(378.56)	(176.46)	(185.27)	(683.95)	(323.77)

3. The financial results for the period and quarter ended December 31, 2016 are in compliance with Indian Accounting Standards (Ind-AS), consequently results for the period and quarter ended December 31, 2015 have been restated to comply with Ind-AS to make them comparable. The Group has adopted Ind-AS with effect from April 01, 2016 with comparatives being restated. Accordingly impact of transition has been provided in the opening reserves as at April 01, 2015.





Contd...2...page



- 4. As at December 31, 2016 the Group has receivables from various State Electricity Utility Companies and other customers for sale of power aggregating to Rs. 1,396.73 Cr. net current liabilities of Rs. 436.95 Cr and current maturities of long term borrowings of Rs.3,734.36 Cr. Based on internal assessment and various discussions with the customers, the management is confident of recovery of receivables. At present the Group's operating assets are not generating envisaged revenues on account of various factors beyond the control of the company, such as short supply of gas, pending tariff clarity and part payments from the customers is posing challenges for meeting the cash flow needs. However the Group has actively engaged in resolving each of the aspects associated with the respective revenue generating units by effectively addressing the core issues which would enable a quick turnaround in the situation and the management is confident that the efforts would result in the operating units generating positive cash flows. The approved CDR scheme & additional funding to the company and the lenders approvals of the cost overrun proposals for the projects under construction and the effort to bring strategic investors, disposal of assets, would also bring in the additional cash flows into the system. Cumulatively, the Group is confident that the initiatives narrated above would address the bottlenecks and make the operating units viable, augmenting the EPC activity to normal level and thus does not foresee any eventual cash flow mismatch in terms of meeting its financial obligations including that of the lenders, vendors and others and also will have adequate cash flows to support the implementation of ongoing projects which are capitalizing interest and expenses during the period of construction including the low level period of construction. This is an emphasis of matter in the auditor's limited review report.
- 5. (a) Lanco Amarkantak Power Limited (LAPL), one of the step down subsidiary of the Company is having tariff disputes for its unit II power purchase agreement which is under review with regulatory authorities. Against the total differential tariff claim made by LAPL to the power procurer amounting to Rs.195.23 Cr, LAPL received Rs. 94.30 Cr during the period ended, pursuant to the Haryana Electricity Regulatory Commission (HERC) order. For the balance amount the appeal is pending before APTEL and is being pursued. LAPL recognised Rs. 24.42 Crores during period ended December 31, 2016 towards partial interest on the arrears released by PTC/Haryana. LAPL has filed a petition before HERC for recovery of the interest. The Management is confident of realising the balance receivables along with interest.
  - (b) LAPL has filed a writ petition before the Hon'ble High Court of Delhi on applicability of certain norms of CERC Tariff Regulations, 2014 for Unit 1. Pending disposal of the said writ petition by the Hon'ble High Court of Delhi, LAPL submitted duly filled tariff filing formats in line with CERC Tariff Regulations 2014-19 to PTC for onward submission to MP Power Management Company Limited (MPPMC) for approval of tariff for the period 2014-19. MPPMC has filed the same before MPERC and has been admitted. Pending tariff approval by MPERC, MPPMC accepted monthly billing based on the tariff filed on provisional basis and is releasing payments.

These are an emphasis of matter in the auditor's limited review report.

6. One of the Associate of the company i.e., Lanco Teesta Hydro Power Limited – 500 MW (LTHPL), Due to delay in diversion of forest land, poor geology and earthquake, leading to substantial time and cost overrun, LTHPL had requested the power purchaser to revise PPA Tariff for viability of the project. As there was no positive response from the power purchaser, LTHPL filed a petition seeking tariff revision before the Regulatory Commission. The Hon'ble Commission after hearing the matter disposed off the petition through final order dated August 20, 2014 stating that LTHPL may approach the Hon'ble Commission once the Project is nearing COD. With no immediate relief available regarding tariff increase, LTHPL terminated the PPA with effect from September 18, 2014 in line with the provisions of PPA. LTHPL is exploring power sale tie up with new power purchasers and PPA will be executed once





Contd...3...page



the potential buyer is finalised. In the interest of the project the project lenders have opted for Strategic Debt Restructuring Scheme (SDR) to facilitate subsequent strategic divestment and converted some portion of their debt into equity in the previous financial year. The company and lenders is in the process of bringing strategic partner for the project which is taking considerable time. Ministry of Power, Government of India reviewed the project during the year and directed the committee appointed for this purpose to submit a revival plan in consultation with LTHPL, lenders and Government of Sikkim for which necessary submissions were made by LTHPL pending finalisation of the revival plan. The Management is confident of getting the revised funding from the lenders, complete the project as per the revised timelines and resolution of PPA issues. Even after considering the cost overrun and delay in execution, there is viability in the project and hence the Management does not foresee any requirement for adjustment for carrying value of assets in the financial statements. This is an emphasis of matter in the auditor's limited review report.

- 7. a) With respect to Lanco Hills Technology Park Private Limited (LHTPPL) one of the subsidiary of the Company is developing a 100 acre integrated township called 'Lanco Hills' at Hyderabad, Telangana. With regard to dispute of the title of the land between the Wakf Board and Government of Telangana, the Wakf tribunal restricted the LHTPPL from alienating the property which was upheld by the Hon'ble High Court of Andhra Pradesh. LHTPPL has appealed against the order of the Honorable High Court of Andhra Pradesh before the Honorable Supreme Court, which granted an interim stay against the orders of Honorable High Court of Andhra Pradesh and the Wakf Tribunal. Pending the final outcome of appeal before the Honorable Supreme Court, the Management based upon its assessment and legal opinion obtained, is confident of the outcome of the matter in its favour and no adjustments have been made in respect of this matter in the accompanying results.
  - b) The Management has multiple plans for development of Commercial, Residential and office space in the land held by the LHTPPL. Considering the business plans, the management is confident of recovering the cost incurred on the development of projects including the interest cost which is grouped under the head Development work in progress and capital work in progress.

These are an emphasis of matter in the auditor's limited review report.

- 8. Lanco Mandakini Hydro Energy Private Limited (LMHEPL) one of the step down subsidiary of the company developing 76 MW Hydro Electric Project on river Mandakini in Uttarakhand, has been impacted and considerable damage has been witnessed across the project site due to devastating flash-floods occurred in the Rudraprayag district of Uttarakhand in the month of June, 2013. The said Project is insured under CAR & ALOP policies to cover the damages including Act of God. Against the claims lodged with the insurer, on-account payment was received from the insurer. The Management is confident that the potential damage to carrying value of the asset is unlikely to exceed the expected insurance claim. This is an emphasis of matter in the auditor's limited review report.
- 9. Mahatamil Mining and Thermal Energy Limited (MMTEL), a subsidiary of the company had entered into Coal Mining Services Agreement (CMSA) with Mahatamil Collieries Limited (MCL) for developing and mining of Gare Pelma Sector II Coal block located in Raigarh district in the state of Chhattisgarh, the allocation of said coal block was cancelled by the Hon'ble Supreme Court's order dated September 24, 2014. As per CMSA MMTEL has incurred an amount of Rs. 204.66 Cr till March 31, 2015 towards exploration, infrastructure and performance security deposit. The amount incurred has been claimed by MMTEL as per terms of the Coal Mines (Special Provisions) Ordinance, 2014 and the management is confident on recoverability of the claim. This is an emphasis of matter in the auditor's limited review report.

Contd...4...page



- 10. Lanco Resources International Pte Limited (LRIPL) along with its subsidiary companies (Griffin Coal Mine Operations, Australia) has been incurring losses from acquisition onwards. The management is taking necessary steps to optimise its mining cost and to improve the coal mining capacity by expanding the associated infrastructure including development of port to scale up the export sales. Upon implementation of long term initiatives, the management is confident of improving the profitability of the business in long period and carrying value of the assets are realizable at the value stated in the books. Accordingly, no adjustments have been made in these financials results. This is an emphasis of matter in the auditor's limited review report.
- 11. Lanco Hoskote Highways Limited (LHHL) and Lanco Devihalli Highways Limited (LDHL), subsidiaries of the company has been incurring losses since commencement of operations and also due to derecognition of Capital Grant from Reserves as per requirement of Ind AS 11 Appendix A on Service Concession Arrangement, the Net Worth fell below 50% of paid-up capital as at December 31, 2016. The Management is taking necessary steps to improve the profitability in future and is of the view that the carrying value of Assets of LHHL & LDHL is realizable at the value stated therein. Accordingly, no adjustments have been made in these financials results. This is an emphasis of matter in the auditor's limited review report.
- 12. Lanco Kanpur Highways Limited (LKHL), a subsidiary of the company had entered into concession agreement with NHAI for developing a road project in Uttar Pradesh state under BOOT mechanism. The construction work is delayed due to pending approvals and right of way to be arranged by NHAI. During the previous year LKHL had received notice of termination of concession agreement from NHAI and issued a notice of termination of concession agreement to NHAI. Arbitration proceedings have been initiated to settle the claims and the counter claims associated with the termination as per the Concession Agreement. Based on the expert legal opinion, the management is confident on the recoverability of its claims submitted and is not expecting any liability on counter claims filed by NHAI. This is an emphasis of matter in the auditor's limited review report.
- 13. During the quarter ended March 31, 2012, the Company has put in place two level power holding company structure wherein Lanco Power Limited (LPL) subsidiary of the Company as the power holding vehicle for the Group. LPL has further two subsidiaries namely Lanco Thermal Power Limited (LTPL) and Lanco Hydro Power Limited (LHPL) as thermal power holding company and hydro power holding company respectively. As approved by the members, vide their resolution dated March 19, 2010 the Company has sold it's shareholding in some of its Subsidiaries and Associate Companies to its wholly owned step down subsidiaries i.e., LTPL and LHPL on March 30, 2012 for cash consideration. The Group has obtained approvals from 96% in Value of the lenders / one customer and share transfer process is in progress. However, this transaction has no impact in the consolidated financials. This is an emphasis of matter in the auditor's limited review report.
- 14. Lanco Vidarbha Thermal Power Limited (LVTPL), a step down subsidiary of the Company is developing a 2x660 MW Coal based Thermal Power Project near Wardha in Maharashtra. The execution of the Project got affected due to the High Court Order with respect to the PIL filed by a group of people thereby causing litigation on Environment Clearance (EC) granted for the Project. The process of republic hearing by MPCB and revalidation of EC by MOEF led to the delay of more than three years which was beyond the control of LVTPL and which is a Force Majeure event in accordance with the PPA provisions, causing time & cost overrun.

Contd...5...page



::5::

LVTPL approached the power purchaser i.e., Maharashtra State Electricity Distribution Co. Ltd. (MSEDCL) to extend the scheduled commencement date and provide the relief in accordance with PPA provisions on force majeure, which was not accepted by MSEDCL. MSEDCL encashed the Bank Guarantee of Rs. 51 Cr and unilaterally demanded liquidated damages (LD) of Rs 351.90 Cr. LVTPL made attempts for an amicable resolution, however MSEDCL didn't responded positively and hence, LVTPL terminated the PPA with MSEDCL in September, 2014, which was not accepted by MSEDCL.

LVTPL filed a writ petition before MERC for adjudication of dispute between LVTPL & MSEDCL with the prayer to declare the PPA termination as valid, direct MSEDCL to return the PG of Rs. 51 Cr and declare the additional LD claim by MSEDCL as illegal and wrongful. MSEDCL also filed a petition with MERC seeking PPA validity which has been opposed by LVTPL and proceedings are taking place in MERC.

LVTPL is confident of getting the refund of encashed bank guarantee as well as reversal of MSEDCL's demand of LD, hence no provision has been made in the books of accounts on account of LD. The management is confident of tying up of power sale in due course. This is an emphasis of matter in the auditor's limited review report.

- 15. Lanco Anpara Power Limited 1200 MW (LAnPL) one of the step down subsidiary of the company started its operations in December 2011 (COD) and plant had been operating at sub optimal levels on account of coal and infrastructure constraints which are due to non-fulfilment of certain obligations by buyers i.e., Uttar Pradesh State Power Distribution Companies under RFP / PPA with LAnPL for sale of 1,100 MW power. LAnPL had terminated the PPA and exercised the option available under PPA by filling petition before Uttar Pradesh Electricity Regulatory Commission (UPERC) seeking resolution of its claims. LAnPL received tariff order dated November 23, 2015 from UPERC to compensate for changes in RFP / PPA conditions in respect of coal supply and power purchase payments. Consequent to the order the company recognized revenue of Rs.712.48 Cr (including Rs.33.29 Cr and Rs.132.54 Cr for the quarter and Nine months ended December 31, 2016 respectively) up to December 31, 2016. LAnPL received an order from APTEL on November 30, 2016, which has set aside UPERC's order dated November 23, 2015 and remanded the matter to UPERC for a fresh consideration. The Management is evaluating the implications of the Order with the legal experts, pending reassessment by UPERC, the financial impact if any, arising on account of the APTEL Order is not reckoned in these financial results. This is an emphasis of matter in the auditor's limited review report.
- 16. Himavat Power Limited (HPL), one of the step down subsidiary of the company entered into Power Purchase Agreement (PPA) with UPPCL, consequent to which the conditions subsequent to PPA were to be achieved by a certain specified date. Due to the pending coal linkage and other factors which are beyond the control of HPL, UPPCL had provided extension towards this up to March 31, 2017 upon request of HPL. The Management is confident of obtaining further time extensions for fulfillment of conditions subsequent to PPA hence no adjustments have been made to the above results. This is an emphasis of matter in the auditor's limited review report.
- 17. Due to shortage of gas, units pertaining to one of the step down subsidiary of the company i.e. Lanco Kondapalli Power Limited (LKPL), is operating on partial load and partial periods. The company is hopeful of getting gas supply through government gas pooling initiatives and further hopeful of getting power purchase agreements. The financials of the step down subsidiary is prepared on a going concern basis and does not warrant any asset carrying value adjustment.
- **18.** The financial results does not include IND-AS compliant results for previous year ended March 31, 2016 as the same is not mandatory as per SEBI circular dated July 05, 2016.





Contd...6...page



::6::

19. Reconciliation of Net profit between IND-AS and previous Indian GAAP for the quarter and period ended December 31, 2015.

Rs. Cr

	Stand	lalone	Cons	sole
Particulars	Quarter ended	Nine Months	Quarter ended	Nine Months
		ended		ended
Net Profit / (Loss) after Tax as per the Previous				
Indian GAAP	(194.77)	(276.00)	151.22	(17.36)
De capitalisation of ineligible expenses	-		(26.72)	(152.34)
Measurement of financial assets at amortised cost	(1.06)	(2.41)	(0.20)	_
Measurement of financial liabilities at amortised cost	(1.91)	(5.62)	(2.22)	(6.25)
Discounting / Unwinding of provisions	-	-	0.68	1.88
Actuarial Gain / (Loss) on employee defined benefit				
obligation recognised in Other Comprehensive Income				
(OCI)	0.05	0.15	0.29	0.70
Provision for expected credit losses	(1.62)	(6.26)	(1.92)	(2.34)
Impact on Service concession arrangements	~	-	2.14	17.45
Impact on Embedded leases	-	-	34.88	98.56
Impact on Consolidation of entities on control				
assessment	-	-	-	70.12
Impact on adjustment of Prior period items	-	-	-	(20.31)
Other adjustments	-	•	(0.42)	(2.10)
Deferred Tax adjustments	-	-	(121.45)	(144.19)
Deferred Tax adjustment on profits eliminated resulting				
from Intra group transactions		-	12.62	11.17
Net Profit / (Loss) after Tax before OCI as per the				
IND-AS	(199.31)	(290.14)	48.90	(145.01)

**20.** These unaudited results have been reviewed by the Audit Committee and **a**pproved by the Board of Directors at their respective meetings.

Place : Gurgaon

Date: February 13, 2017



for Lanco Infratech Limited

G. Venkatesh Babu Managing Director



Report Consolidated Financial Results of Independent Review on Auditor's Lanco Infratech Limited Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To,

## The Board of Directors Lanco Infratech Limited

- 1. We have reviewed the accompanying Statement of consolidated unaudited financial results of Lanco Infratech Limited ("the Company"), and its subsidiaries and associates (collectively referred to as 'the Group') for the quarter and nine months ended December 31, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5th July 2016. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquires of company personnel and analytical procedures applied to the financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. To the extent stated in paragraphs 3 (a) to 3 (f) below, we did not review the financial results of certain component entities that comprise the Group and are included in the consolidated financial results.
  - a) We did not review financial results of certain subsidiaries, whose financial results reflect total assets of Rs. 2,695.88 Crores as at December 31, 2016 and total revenue of Rs. 33.56 Crores for the quarter ended December 31, 2016. These financial results and other financial information for these subsidiaries have been reviewed by other auditors whose reports have been furnished to us by the Management, and our review report on the consolidated financial results is based solely on the reports of the other auditors.
  - b) We did not review the financial results of certain subsidiaries, whose financial results reflect total assets of Rs. 195.13 Crores as at December 31, 2016 and total revenue of Rs. 0.01 Crores for the quarter ended December 31, 2016. These financial results and other financial information





of these subsidiaries have been prepared by the management and our review report on the consolidated financial results is based solely on the management accounts.

- c) We did not review the financial results of certain overseas subsidiaries whose financial results, prepared under their respective accounting framework, in the aggregate, reflect total assets of Rs. 10,610.79 Crores as at December 31, 2016 and total revenue of Rs. 166.97 Crores for the quarter ended December 31, 2016. The financial results of these subsidiaries have been prepared in accordance with the respective accounting framework and have been reviewed by other auditors who have submitted their review conclusions, prepared under generally accepted auditing standards of their respective countries, to the management of the respective overseas subsidiaries, copies of which have been provided to us by the Company. The Management of the Company has converted these financial results of these overseas subsidiaries to accounting principles generally accepted in India, for the purpose of preparation of the Company's consolidated financial results. Our conclusion, thus insofar relates to amounts included in respect of these overseas subsidiaries, is based solely on the reports of other auditors.
- d) We did not review the financial results of certain overseas subsidiaries, whose financial results reflect total assets of Rs. 165.28 Crores as at December 31, 2016 and total revenue of Rs.4.52 Crores for the quarter ended December 31, 2016. These financial results and other financial information of these overseas subsidiaries have been prepared by the management and our review report on the consolidated financial results is based solely on the management accounts.
- e) We did not review the financial results of certain associates, whose financial results reflect the Group's share of Loss of Rs. 0.98 Crores for the quarter ended December 31, 2016. These financial results and other financial information for these associates have been reviewed by the other auditors whose reports have been furnished to us by the Management, and our review report on the consolidated financial results is based solely on the reports of the other auditors.
- f) We did not review the financial results of certain associates, whose financial results reflect the Group's share of Profit of Rs. 0.65 Crores for the quarter ended December 31, 2016. These financial results and other financial information of these associates have been prepared by the management and our review report on the consolidated financial results is based solely on the management accounts.
- 4. Without qualifying our review conclusion, attention is invited to
  - a) (i) Note 4 to the consolidated financial results, regarding the adequacy of disclosure concerning the Group's ability to meet its financial obligations including repayment of various loans and unpaid interest and the ability to fund various obligations pertaining to operations including unpaid/overdue creditors, for ensuring/commencing normal operations and further investments required towards ongoing projects under construction. These matters essentially require the Group to garner such additional cash flows to fund and meet the requirements.
    - (ii) The Group incurred a Net Loss of Rs. 884.00 Crores and Rs. 1,675.66 Crores for the quarter and nine months ended December 31, 2016 respectively and has unpaid loans aggregating Rs.



**Chartered Accountants** 

6,245.73 Crores falling due over next twelve month period which also includes repayment of loans sanctioned under Corporate Debt Restructuring (CDR) scheme in respect of which, the Group obtained certain reliefs in relation to repayment timelines of loans and accumulation of unpaid interest and additional funding for commencing normal operations.

- (iii) In view of certain variances in sanctioned/contracted terms under CDR scheme in regard to disbursements made and their utilization thereon, together with considerable delay in implementation of CDR scheme, eventually did not enable the Group to achieve the anticipated revival in performance levels of operations at Engineering, Procurement & Construction (EPC). Consequently, continued incurrence of further losses and cost overruns in projects under constructions due to delayed execution have been reported. As explained by the management, though the Group has recommenced operations at EPC as well implementation works at the projects which are under construction, taking into account the continued limitations on availability of required funds, in our view, there may be further delays in achieving optimal operations at EPC and in timelines envisaged for implementation of projects under constructions which may result in further cost overruns, requiring the Group to arrange further funding for such additional costs. As further explained by the management, the Group is making efforts to reorganise the funding pattern including participation by strategic investors to ensure the completion of under construction projects and disposal of assets to meet the funding gaps. In regard to projects under implementation, the management's approach includes appraising the lenders on various strategic initiatives, requesting modification in repayment timelines and additional funding for completion of the project including cost overruns. The proposals by the management are under evaluation by lenders which envisage that certain projects under construction have the ability to fulfill its part of obligations both financial and otherwise to complete the projects, which have not been independently assessed by us. The impact, if any on the consolidated financial results on account of non-achievement of any of the envisaged initiatives including the lenders concurrence for the proposals are currently not ascertainable at this point in time.
- (iv) Notwithstanding the efforts as stated above to meet the funding obligations which would involve time to materialise, these consolidated financial results have been prepared based on the assumption, and considering the project budgets and estimates of the management which are based on technical aspects and inputs and management's assessment to get requisite further additional funding from various sources explained above. Relying on the above, no adjustments have been made in these consolidated financial results towards any possible impact on account of low key operations and delayed execution of projects under implementation.
- b) Note 5(a) to the consolidated financial results, which explains the management's assessment with respect to the order of Haryana Electricity Regulatory Commission (HERC) dated January 23, 2015, in regard to the litigation in respect of tariff determination in terms of the power purchase agreement relating to one of the power generating units of Lanco Amarkantak Power Limited (LAPL), a step down subsidiary of the Company. Out of the total claim, of Rs. 195.23 Crores, LAPL, during the previous Quarter, received a sum of Rs. 94.30 Crores pursuant to the orders of HERC. However, LAPL is pursuing its claim for the balance amount before APTEL, in the meanwhile, LAPL also recognised, Rs. 24.42 Crores towards interest as receivable, and

filed a petition before HERC in this regard. The contentions of the management in regard claim pertaining to balance tariff amount as well as interest, is dependent on the outcome of pending petitions before the appropriate forums.

- c) Note 5(b) to the consolidated financial results, in regard to one of the power generating units of LAPL, a step down subsidiary of the Company, revenue continues to be recognized by LAPL on provisional basis, based on the tariff filing submitted to power purchaser for approval of tariff for the period 2014 2019. Pending the tariff determination, no adjustments have been made in these consolidated financial results.
- d) Note 6 to the consolidated financial results, which explains the matter in Lanco Teesta Hydro Power Limited (LTHPL), an associate of the Company relating to termination of Long Term PPA with Maharashtra State Electricity Distribution Company Limited (MSEDCL) and the time and consequential cost overrun of the project and the management's plans to meet the cost overrun of the project. There has been an extension of Commercial Operation Date (COD) due to the circumstances beyond the control of LTHPL resulting in extended execution of the Hydropower project. Lenders in their efforts to revive the Project, resorted to the Strategic Debt Restructuring (SDR) Scheme under the Reserve Bank of India (RBI) guidelines, wherein, the lenders had converted a portion of outstanding debt and unpaid interest into equity shares, to facilitate subsequent strategic divestment. In the opinion of management, the execution of the project with the increased cost and extended timelines for bringing the assets to its intended use is still viable even taking into account the current level of low implementation activities which does not amount to interruption thus continued to capitalise all the costs including interest. The management expects that suitable arrangements for power sale would be completed in the due course, including resolution of matters relating to cost overrun funding and therefore the carrying value of the project asset doesn't warrant any adjustment. However, notwithstanding the prevailing conditions, taking into consideration the efforts of the management and the lenders towards the implementation of the project, the financial results of LTHPL have been prepared on a going concern basis.
- e) Note 7 (a) to the consolidated financial results, which explain land dispute at Lanco Hills Technology Park Private Limited (LHTPPL), a subsidiary of the Company, the ultimate outcome of these matters cannot presently be determined. The management of LHTPPL, based upon its assessment and legal advice obtained, is confident of the outcome of the matter in its favour.
- f) Note 7 (b) to the consolidated financial results, in relation to LHTPPL, with regard to recoverability of cost of Development Work in Progress and Capital Work in Progress pending capitalization, which in the opinion of the management is based on its business plans envisaged on certain market assertions towards new developmental initiatives, is completely recoverable and does not warrant any adjustments in these consolidated financial results towards the carrying value. As the realization of carrying values of both categories of Work in Progress is dependent on certain factors detailed in the note and the impact if any on the consolidated financial results on account of non-achievement of envisaged initiatives is currently not ascertainable at this point in time.

- g) Note 8 to the consolidated financial results, which explain the management's view with respect to the impact of unprecedented flash floods in Uttarakhand that seriously affected Lanco Mandakini Hydro Energy Private Limited (LMHEPL), a step down subsidiary of the Company implementing a Hydel Power Project of 76 MW capacity. The insurance survey was completed and the claims were lodged with the insurer. LMHEPL had received certain interim payments from the Insurer against the claim lodged. During the quarter, the restoration works were being carried out, and suitable submissions as represented by the management, were made to the Insurance Surveyors. In the assessment of management, the potential damage to the carrying value of asset is unlikely to exceed the expected insurance claim. The management is also confident that the project would achieve its scheduled commercial operation within the timelines approved/to be approved by the lenders and regulator. Relying on the assessment of the management which have not been independently evaluated by us, no adjustments have been made in these consolidated financial results.
- h) Note 9 to the consolidated financial results, dealing with cancellation of coal blocks by the Honourable Supreme Court, which included coal mine jointly allotted to Tamil Nadu Electricity Board and Maharashtra State Mining Corporation Limited, the Allottees. Mahatamil Mining and Thermal Energy Limited (MMTEL), a subsidiary of the Company, entered into Coal Mining Services Agreement with the Allottees of the mine, pursuant to which, MMTEL incurred an amount of Rs. 204.66 Crores towards the Project, the realizability of which is dependent on the compensation to be awarded under the Ordinance issued by Government of India. The Company has obtained a legal opinion in this regard based on which, the amount incurred is considered to be recoverable, notwithstanding the denial of obligation by the Allottees in regard to certain cost components, and no adjustments have been made in these consolidated financial results.
- i) Note 10 to the consolidated financial results, in relation to the carrying value of assets held by step down subsidiaries of Lanco Resources International Pte Limited (LRIPL) a subsidiary of the Company, in view of continued losses exceeding net worth of LRIPL, considering the management's initiatives to be implemented with significant financial resources to be deployed in the mining activity and the development of associated infrastructure, being the port, the management is of the view that the carrying value of the assets are realizable at the value stated therein. Accordingly, no adjustments have been made in these consolidated financial results.
- j) Note 11 to the consolidated financial results, in relation to the carrying value of asset of Lanco Hoskote Highway Limited (LHHL), and Lanco Devihalli Highways Limited (LDHL), subsidiaries of the Company, which have been incurring losses ever since the commencement of commercial operation and accumulated losses incurred so far eroded the net worth significantly. Taking into consideration the management's assessment of the situation including its efforts, the management of the Company is of the view that the carrying value of the asset is realizable at the value stated therein. Accordingly no adjustments have been made in these consolidated financial results.



**Chartered Accountants** 

- k) Note 12 to the consolidated financial results, in relation to Lanco Kanpur Highways Limited (LKHL), a subsidiary of the Company, has received a notice of termination to the Concession Agreement from National Highways Authority of India (NHAI) and LKHL has also issued a notice of termination to NHAI. Arbitration proceedings have been initiated to settle the claims and the counter claims associated with the termination as per the Concession Agreement. As on December 31, 2016 LKHL has incurred certain costs towards the project, the realizability of these amounts is dependent on the outcome of the arbitration proceedings. Accordingly no adjustments have been made in these consolidated financial results.
- 1) Note 13 to the consolidated financial results, which explain the structuring undertaken by the management during the year ended March 31, 2012. The Company's investment as of March 30, 2012 in various subsidiaries and associates was transferred to wholly owned step down subsidiaries and to an associate of wholly owned step down subsidiary aggregating to Rs. 6,815.51 Crores that required lenders and customer approval. Management has received many such approvals aggregating to 96% in value, of the lenders consenting to the structuring, the management is confident of receiving balance approvals from lenders and customer and has taken the effect of these transfers while preparing these consolidated financial results. In case any of these residual approvals are not granted, the management will have to revisit the structure and the consequential impact would then be recorded in these consolidated financial results.
- m) Note 14 to the consolidated financial results, in relation to Lanco Vidarbha Thermal Power Limited (LVTPL), a step down subsidiary of the Company, which explains the matter before the Maharashtra Electricity Regulatory Commission (MERC) relating to termination of Long Term Power Purchase Agreement (PPA) with Maharashtra State Electricity Distribution Company Limited (MSEDCL) and the Bank Guarantee encashment of Rs. 51 Crores by MSEDCL for delay in commissioning of the project beyond the Scheduled Commercial Operation Date (SCOD) as per PPA. Based on the management analysis and representation and relying on the legal expert opinion, management is of the opinion that the Company can recover the Bank Guarantee amount encashed and further it is not liable to pay liquidated damages of Rs. 351.90 Crores claimed by MSEDCL. Relying on the assessment of the management on the nontenability of the claim towards levy of liquidated damages no adjustment has been made in these consolidated financial results.
- n) Note 15 to the consolidated financial results, which explains the matter in the case of Lanco Anpara Power Limited (LAnPL), a step down subsidiary of the Company, relating to the Order received from APTEL on 30<sup>th</sup> November 2016, which has set aside and remanded the matter to Uttar Pradesh Electricity Regulatory Commission (UPERC) for a fresh consideration of UPERC's earlier order dated 23<sup>rd</sup> November 2015 towards compensation for changes in RFP/PPA conditions in respect of coal supply and power purchase payments. Whereas, following the Orders of UPERC dated 23<sup>rd</sup> November 2015, LAnPL has recognised revenue of Rs. 712.48 Crores upto December 31, 2016 (which includes Rs. 33.29 Crores and Rs. 132.54 Crores for the Quarter and period ended December 31, 2016 respectively). The management is evaluating the implications of the Order with the legal experts, pending reassessment by UPERC,



the financial impact, if any arising on account of the APTEL Order is not reckoned in these consolidated financial results.

o) Note 16 to the consolidated financial results, which explains the contractual commitment of the Himavat Power Limited (HPL), a step down subsidiary of the Company, to supply power to the Power Procurer. Based on the management assertions, that suitable arrangements would be made to obtain extension of time from the power procurer, the execution of the Project with extended timelines for bringing the asset to its intended use is still viable, notwithstanding the allowability of interest costs for the extended period for tariff determination and therefore no adjustments are made to these consolidated financial results.

Our conclusion is not qualified in the respect of the matters reported in paragraph 3 and 4.

5. Based on our review conducted as stated above and based on the consideration of the reports of the other auditors as referred to in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5th July 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Brahmayya & Co., Chartered Accountants Firm Registration No. 000511S

Lokesh Vasudevan

Partner

Membership No. 222320



Place: Gurgaon

Date: February 13, 2017

Independent Auditor's Review Report on Standalone Financial Results of Lanco Infratech Limited Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To,

The Board of Directors
Lanco Infratech Limited.

- 1. We have reviewed the accompanying statement of the unaudited standalone financial results of Lanco Infratech Limited ("the Company"), for the quarter and nine months ended December 31, 2016 ("the Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5<sup>th</sup> July 2016. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquires of company personnel and analytical procedures applied to the financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Without qualifying our review conclusion, attention is invited to
- a) (i) Note 4 to the financial results, regarding the adequacy of disclosure concerning the Company's ability to meet its financial obligations including repayment of various loans and unpaid interest and the ability to fund various obligations pertaining to operations including unpaid/overdue creditors, for ensuring/commencing normal operations and further investments required towards ongoing projects under construction. These matters essentially require the Company to garner such additional cash flows to fund and meet the requirements.
  - (ii) The Company incurred a Net Loss of Rs. 388.62 Crores and Rs. 667.23 Crores for the quarter and nine months ended December 31, 2016 and has unpaid loans aggregating



**Chartered Accountants** 

Rs.2,769.95 Crores falling due over next twelve month period which also includes repayment of loans sanctioned under Corporate Debt Restructuring (CDR) scheme in respect of which, the Company obtained certain reliefs in relation to repayment timelines of loans and accumulation of unpaid interest and additional funding for commencing normal operations.

- (iii) In view of certain variances in sanctioned/contracted terms under CDR scheme in regard to disbursements made and their utilization thereon, together with considerable delay in implementation of CDR scheme, eventually did not enable the Company to achieve the anticipated revival in performance levels of operations at Engineering. Procurement & Construction (EPC). Consequently, continued incurrence of further losses and cost overruns in projects under constructions due to delayed execution have been reported. As explained by the management, though the Company has recommenced operations at EPC as well implementation works at the projects which are under construction, taking into account the continued limitations on availability of required funds, in our view, there may be further delays in achieving optimal operations at EPC and in timelines envisaged for implementation of projects under constructions which may result in further cost overruns, requiring the Company to arrange further funding for such additional costs. As further explained by the management, the Company is making efforts to reorganise the funding pattern including participation by strategic investors to ensure the completion of under construction projects and disposal of assets to meet the funding gaps. In regard to projects under implementation, the management's approach includes appraising the lenders on various strategic initiatives, requesting modification in repayment timelines and additional funding for completion of the project including cost overruns. The proposals by the management are under evaluation by lenders which envisage that certain projects under construction have the ability to fulfill its part of obligations both financial and otherwise to complete the projects, which have not been independently assessed by us. The impact, if any on the financial results on account of non-achievement of any of the envisaged initiatives including the lenders concurrence for the proposals are currently not ascertainable at this point in time.
- (iv) Notwithstanding the efforts as stated above to meet the funding obligations which would involve time to materialise, these financial results have been prepared based on the assumption, and considering the project budgets and estimates of the management which are based on technical aspects and inputs and management's assessment to get requisite further additional funding from various sources explained above. Relying on the above, no adjustments have been made in these financial results towards any possible impact on account of low key operations and delayed execution of projects under implementation.
- b) Note 9 to the financial results, dealing with cancellation of coal blocks by the Hon'ble Supreme Court, which included coal mine jointly allotted to Tamil Nadu Electricity Board and Maharashtra State Mining Corporation Limited, the Allottees. Mahatamil Mining and Thermal Energy Limited (MMTEL), a subsidiary of the Company, entered



into Coal Mining Services Agreement with the Allottee of the mine, pursuant to which, the amount invested amounting to Rs. 171.28 Crores, the realizability of which is dependent on the compensation to be awarded under the Ordinance issued by Government of India. The Company obtained a legal opinion in this regard, based on which, the investment is considered to be recoverable, notwithstanding the denial of obligation by the Allottees in regard to certain cost components, and no adjustments have been made in these financial results.

- c) Note 10 to the financial results, in relation to the carrying value of assets held by step down subsidiaries of Lanco Resources International Pte Limited (LRIPL) a subsidiary of the Company, in view of continued losses exceeding net worth of LRIPL, considering the management's initiatives to be implemented with significant financial resources to be deployed in the mining activity and the development of associated infrastructure, being the port, the management is of the view that the carrying value of the assets are realizable at the value stated therein. Accordingly, no adjustments have been made in these financial results.
- d) Note 11 to the financial results, in relation to the carrying value of investment in Lanco Hoskote Highway Limited (LHHL) and Lanco Devihalli Highways Limited (LDHL), subsidiaries of the Company, which have been incurring losses ever since the commencement of commercial operation and accumulated losses incurred so far eroded the net worth significantly. Taking into consideration the management's assessment of the situation including its efforts, the management of the Company is of the view that the carrying value of the investment is realizable at the value stated therein. Accordingly no adjustments have been made in these financial results.
- e) Note 12 to the financial results, in relation to Lanco Kanpur Highways Limited (LKHL), a subsidiary of the Company, has received a notice of termination to the Concession Agreement from National Highways Authority of India (NHAI) and LKHL has also issued a notice of termination to NHAI. Arbitration proceedings have been initiated to settle the claims and the counter claims associated with the termination as per the Concession Agreement. As on December 31, 2016, LKHL has incurred certain costs towards the project, the realizability of these amounts is dependent on the outcome of the arbitration proceedings.
- f) Note 13 to the financial results, which explain the structuring undertaken by the management during the year ended March 31, 2012. The Company's investment as of March 30, 2012 in various subsidiaries and associates was transferred to wholly owned step down subsidiaries and to an associate of wholly owned step down subsidiary aggregating to Rs. 6,815.51 Crores that require lenders and customer approvals. Management has received many such approvals aggregating to 96% in value, of the lenders consenting to the structuring, the management is confident of receiving balance approvals from lenders and customer and has taken the effect of these transfers while preparing these financial results. In case any of these residual approvals are not granted,





**Chartered Accountants** 

the management will have to revisit the structure and the consequential impact would then be recorded in these financial results.

Our conclusion is not qualified in the respect of the matters reported in paragraph 3.

4. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5<sup>th</sup> July 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Brahmayya & Co., Chartered Accountants Firm Registration No. 000511S

Lokesh Vasudevan

Partner

Membership No. 222320

Place: Gurgaon

Date: February 13, 2017



February 13, 2017

M/s. National Stock Exchange of India Limited

Regd. Office: "Exchange Plaza" Bandra-Kurla Complex, Bandra (E)

MUMBAI - 400 051.

Ph

: 022-2659 8235 / 36, 2659 8346

Fax

: 022-6641 8124 / 25 / 26

022-2659 8237 / 38, 2659 8347 / 48

M/s. BSE Limited

Regd. Office: Floor 25, P J Towers, Dalal Street

MUMBAI - 400 001

Ph : 022-2272 1234 / 33

Fax: 022-2272 3121 / 1278 / 3577 / 1557

Dear Sir,

Sub:- Media Release-Un-audited Financial Results for the Quarter ended 31st December, 2016 – Reg.

We send herewith <u>enclosed</u> a copy of the Media Release of the Company being released to the Media with regard to the Un-audited Financial Results of the Company for the Quarter ended 31<sup>st</sup> December, 2016.

This is for your kind information.

Thanking you,

Yours faithfully,
For LANCO INFRATECH LIMITED

A. VEERENDRA KÜMAR COMPANY SECRETARY

Encl: As above



Lanco Infratech (LITL) today reported its financial performance for the period ended 31st Dec, 2016.

Result for the period ended 31st Dec 2016 are in compliance with Ind-AS notified by the Ministry of Corporate Affairs. Consequently, result for the period ended 31st Dec 2015 has been restated to comply with Ind-AS to make them comparable.

Highlights of the un-audited financial results as compared to the previous year are:

#### CONSOLIDATED FINANCIAL PERFORMANCE

#### Rs. Mn

Particulars	Q3 FY17	Q3 FY16	Change	9M FY17	9M FY16	Change
Gross Revenue*	17,700	23,177	-24%	61,535	75,208	-18%
Reported Revenue	16,162	17,611	-8%	53,610	60,325	-11%
Reported PAT	-8,134	352	-2412%	-15,213	-1,644	-825%
Profit Eliminated	84	411	-80%	1,298	1,185	9%
Adj. PAT* (PAT + Profit Eliminated)	-8,051	763	-1155%	-13,915	-459	-2930%
Cash Profit	-3,778	-83	-4447%	-5,640	4,312	-231%

<sup>\*</sup>adding back inter-segment elimination & other income to Reported Revenue

#### HIGHLIGHTS OF QUARTER'S PERFORMANCE (Consolidated)

- Gross Revenue before eliminations declined by 24% to Rs.17,700 Mn in Q3FY17 from Rs.23,177 Mn in
- Gross Revenue before eliminations declined by 18% to Rs.61,535 Mn in 9M FY17 from Rs.75,208 Mn in 9M FY16
- Cash loss of Rs.3,778 Mn in Q3FY17 vs. Cash loss of Rs.83 Mn in Q3FY16.
- Cash loss of Rs.5.640 Mn in 9M FY17 vs. Cash Profit of Rs.4,312 Mn in 9M FY16.
- Adjusted EBITDA (Excluding Forex) decreased by 55% to Rs.2,950 Mn in Q3FY17 from Rs.6,526 Mn in **Q3FY16**
- Adjusted EBITDA (Excluding Forex) decreased by 39% to Rs.13,496 Mn in 9M FY17 from Rs.22,265 Mn in 9M FY16
- Reported loss of Rs.8,134 Mn in Q3FY17 vs. profit of Rs.352 Mn in Q3FY16.
- Reported loss of Rs.15,213 Mn in 9M FY17 vs. loss of Rs.1,644 Mn in 9M FY16.

## HIGHLIGHTS OF QUARTER'S PERFORMANCE (Standalone)

- Gross Revenue declined by 55% to Rs.2,386 Mn in Q3FY17 from Rs.5,252 Mn in Q3FY16
- Gross Revenue declined by 43% to Rs.10,886 Mn in 9M FY17 from Rs.19,104 Mn in 9M FY16
- Cash loss of Rs.3.550 Mn in Q3FY17 vs. Cash loss of Rs.1,563 Mn in Q3FY16.
- Cash loss of Rs. 6,136 Min in 9M FY17 vs. Cash loss of Rs. 2,418 Min in 9M FY16.
- Adjusted EBITDA (Excluding Forex) declined by 211% to loss of Rs.872 Mn in Q3FY17 from Rs.786 Mn. in Q3FY16.
- Adjusted EBITDA (Excluding Forex) declined by 62% to Rs. 1,416 Mn in 9M FY17 from Rs. 3,732 Mn in 9M FY16.
- Reported loss of Rs.3,885 Mn in Q3FY17 vs. loss of Rs.1,993 Mn in Q3FY16.
- Reported loss of Rs.6,669 Mn in 9M FY17 vs. loss of Rs.2,901 Mn in 9M FY16.













1 | Page



## Sector Wise Performance:

# Lanco is present in five sectors

- 1. EPC
- 2. Power
- 3. Solar
- 4. Natural Resources
- 5. Infrastructure and Property Development

The EPC sector and the power sector together contributed to 78% of the gross revenues.

- EPC & Construction sector contributed to 12% of the gross revenue
- Power sector contributed to 66% of the gross revenues.

#### Power:

Rs. Mn

Particulars	Q3 FY17	Q3 FY16	Change	9M FY17	9M FY16	Change
Revenue	11,536	15,473	-25%	41,486	49,449	-16%
Less: Power Trading	531	339	57%	1,814	1,728	5%
Adjusted Revenue	11,005	15,135	-27%	39,672	47,721	-17%
EBITDA	3,418	6,334	-46%	11,714	20,068	-42%
Less: Power Trading	25	10	150%	51	53	-5%
Adjusted EBITDA	3,393	6,324	-46%	11,664	20,014	-42%
Adj EBITDA Margin (%)	31%	42%		29%	42%	

Total Outstanding Receivables of Rs.13,967 Mn from various State Electric Utilities as of Dec 2016

# **Details of Major Power Projects under Operation for the Quarter**

Projects	Capacity	Units Generated	PAF	PLF	Total Revenue	EBITDA	PAT	EBITDA Margin
	(MW)	(MUs)	%	%	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)	
Kondapalli 1	368	265	100%	33%				
Kondapalli 2	366	1	100%	0%	1 101	01	-1,663	-7%
Kondapalli 3A	371	0	100%	0%	1,101	-81		-/70
Kondapalli 3B	371	84	100%	10%				
Amarkantak 1	300	545	99%	82%	3 -730	1005	0.4	45%
Amarkantak 2	300	462	100%	70%	2,730	1225	84	4576
Tanjore	120	122	49%	46%	312	9	-40	3%
Anpara	1200	2,229	99%	84%	6,769	2,151	134	32%
Total	3,396	3,708	93%	49%	10,912	3,304	-1,485	30%















## **NETS (Power Trading)**

#### For the Quarter

Total 272 MUs traded at an average realization rate of Rs.3.04/Kwh.

# Status of Power Projects under Construction as of Dec'16

Projects	Capacity	Cost Incurred	Debt	Equity	% Completion	
	(MW)	(Rs Min)	(Rs Mn)	(Rs Mn)	%	
Amarkantak 3&4	1320	95,380	79,450	15,329	83%	
Vidarbha	1320	51,570	40,780	10,790	47%	
Babandh	1320	75,946	57,845	11,235	62%	
Teesta	500	36,062	16,861	13,670	52%	
Mandakini	76	9,602	7,390	2,212	72%	
Total	4,536	2,75,080	2,03,956	58,125		

Rs. Mn						
Particulars	Q3 FY17	Q3 FY16	Change	9M FY17	9M FY16	Change
Revenue	2,078	4,880	-57%	10,430	18,360	-43%
Forex (loss)/Gain	-100	-140	-29%	170	336	-49%
EBITDA	-1,152	1,069	-208%	1,171	4,229	-72%
Adjusted EBITDA	-1,052	1,209	-187%	1,000	3,893	-74%
Adj EBITDA Margin (%)	-51%	22%		10%	21%	

#### Order Book:

- Current EPC order book stands at Rs.223,073 Mn (Excluding Solar EPC)
- Internal Projects constitute ~83% of the Power and Construction EPC Order book

## Solar:

Solar Operations include - EPC (Order Book of Rs.34,822 Mn with 58% orders from external parties), Generation (46MW), O&M services for Solar Power plants, Photo-Voltaic module manufacturing (175MW per annum capacity).

#### Rs. Mn

			the first of the state of the state of the		from the first term of the second of	
Particulars	Q3 FY17	Q3 FY16	Change	9M FY17	9M FY16	Change
Revenue	1,684	1,238	36%	3,899	2,426	61%
Forex (loss)/Gain	-28	-12	-133%	-46	-83	44%
EBITDA	439	205	115%	989	642	54%
Adjusted EBITDA	468	216	116%	1,036	726	43%
Adj EBITDA Margin (%)	28%	17%		27%	30%	















#### Natural Resources: 4.

#### **Griffin Coal**

Production for quarter was 0.69 MT vs 0.72 MT in Q3FY16. Sales for the quarter was 0.72 MT vs. 0.69 MT in Q3FY16.

Average realization for the quarter was ~AUD 42.3 per ton in Q3FY17 vs. ~AUD 42.5 per ton in Q3FY16.

Rs. Mn

Particulars	Q3 FY17	Q3 FY16	Change	9M FY17	9M FY16	Change
Revenue	1,535	1,393	10%	4,052	3,519	15%
Forex (Loss)/Gain	-1,854	1,098	-269%	-1,905	-1,072	-78%
EBITDA	-1,838	813	-326%	-1,644	-2,160	24%
Adj EBITDA	16	-285	106%	261	-1,088	124%
Adj EBITDA Margin (%)	1%	-20%		6%	-31%	

# Property Development & Infrastructure:

Property development consists of the Lanco Hills project at Hyderabad, which is the only Real estate venture of the Group. During the quarter, Lanco Hills recorded revenue of Rs.329 Mn during Q3FY17 against Rs.453 Mn in Q3FY 16.

Under infrastructure, Current portfolio consists of highway projects of about 163 km length, for which the Concession Agreements have been signed with the National Highway Authority of India (NHAI):

	Distance	Status
Neelamangla Junction (Bangalore) – Devihalli (NH-48)		Toll collection revenue at Rs.120 Mn during the quarter against Rs.150 Mn in Q3 FY 16
Bangalore – Hoskote – Mulbagal (NH-4)		Toll collection revenue at Rs.127 Mn during the quarter against Rs.154 Mn in Q3 FY16

Rs. Mn

Particulars	Q3 FY17	Q3 FY16	Change	9M FY17	9M FY16	Change
Revenue	647	784	-18%	2,314	2,005	15%
EBITDA	153	195	-22%	855	628	36%
EBIDTA Margin (%)	24%	25%		37%	31%	













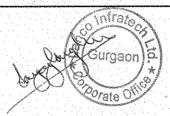


## About Lanco

Lanco Infratech Limited, one of the India's largest integrated infrastructure developers, is headquartered in New Delhi Region and has employee strength of over 3,400. It has subsidiaries and divisions across a synergistic span of 5 Business verticals. These include EPC, Power, Natural Resources, Solar and Infrastructure.

Lanco Infratech's projects, both operational and under construction & Development, are spread across India. At present, the power portfolio includes an installed capacity of 3,465 MW and another 5,956 MW under various stages of Construction & Development.

The EPC division of the company is executing various orders worth more than Rs.257,890 Mn. A member of UN Global Compact, Lanco Infratech is recognised for its Corporate Social Responsibility initiatives led by the Lanco Foundation.











5 | Page